

St. Paul Dog Training Club

Board Meeting Minutes

January 20th, 2021

Present - Bev Olson, Kristi Portuguese, Greg Kirmeier, John Scandurra, Kris Osojnicki, Mike Bode, Mary Bogie, Tom Lenzmeier, Phil Rustad

Attendees – Camay Blakely, Beth Sorensen, Dick Wood

Meeting called to order at 7:06 pm

Minutes from Dec. 16th and 23rd meetings have been revised regarding Nose work. Kristi moved to accept the revisions, Tom second, minutes approved.

President's Report – John – Pat has been putting up flyers at the club and the Nose Work center, campaigning for some of the people running for the board, this should include all candidates that are running.

Beth has been testing the Zoom application for our special membership meeting on Jan. 23rd. Needs to be able to accommodate 160 people.

John asked who has the current lease; Bev had the old lease but does not have our current lease. Kristi suggested that the landlord's agent – Jeff Horstmann may have it.

Bev asked about having one crate per employee left at the club, we have decided not to allow this at time.

Treasurer's Report – Rent deferral – Tom put together a list of proposals for the landlord – sent under separate attachment to minutes. Both John and Mary think proposal #2 is the best option for us, which extends the lease for the main school.

Greg motioned to accept proposal #2, Tom second, all in favor.

John wants to have this in place by our members meeting and he thinks our landlord has been very generous.

Tom noted that if we qualify for state aid, the funds need to be paid to the deferred rent and operating expenses.

Tom will also look into the PPP loans which can be forgiven.

Tom did a 2019 and 2020 financial statement comparison. We also lost money in 2019 but it was not as noticeable as it is now. The programs are subsidized by the trials and since we had more trials in 2019 we were able to do updating at the club and purchase new equipment.

Tom noted that he would explain to anyone wanting to know about individual expenses. There will always be onetime expenses such as the HVAC and the Nose work center build out, which can be separated out from the operating expenses. John noted that the HVAC was a necessity as we had leaks in the exhaust.

Camay asked what are the contracted expense? They are Cintas, Comcast, Floyd Security, Republic Services, Do Biz Pro, all 1099 payroll which are nose work instructors.

Beth noted that some items need clarification such as the NW center needed to be completed to start classes.

The financials need to get out soon so that members have a chance to go over the documents before the general meeting on the 23rd. If anyone disagrees with our numbers, they can tell us why and discuss their reasons at the meeting. Tom will get the financials out by noon on the 21st.

Mary Bente is leaving at noon on the 22nd and will not be able to send any messages out for a couple of weeks.

.John's run down of the member meeting included – Our reopening, rent relief, expense reduction, fundraisers, government grants, and donations.

Phil noted that he had a person that cannot make it to his seminar but sent in a donation. People are very excited about getting out and doing classes and trials.

Bev will promote the seminar at the obedience run through on Friday night

Fundraisers so far are: online auction, estimate \$6,000- 7,000 – T-shirt sales \$1,500, sniff-n-go event \$1,400, ORT \$450.00 , Agility run-n-done \$958.00, cash donations \$3,500, Mary Jo Howe is donation half of the Paul Howe fund to SPDTC

Secretary's Report – Bev

AKC has released some restrictions on the number of shows we can hold per year

Nose Work – Kristi – noted that classes are \$160.00 for 6 sessions and 80% goes to the instructor. Classes usually only have 4-5 students.

Agility – Camay – has several run-n-dones planned

Obedience – Bev has run-throughs planned for Jan. 22nd and Feb 12th with all proceeds going to the school.

Meeting adjourned at 9:08 pm. Next meeting – Membership meeting on Jan. 23rd and then Annual meeting Feb, 13th